

National Organization for Women
Combined Balance Sheet as of December 2015

	100-INC	400-FDN	Combined Balance Sheet
ASSETS			
Cash & Equivalents	\$301,572.55	\$645,978.55	\$947,551.10
Due To/From	\$164,630.88	\$174,658.11	\$339,288.99
Accts Receivable	\$49,777.20	\$0.00	\$49,777.20
Equipment & Furnishings	\$2,171.90	\$3,889.12	\$6,061.02
PrePaid Expenses	\$133,901.80	\$1,030.00	\$134,931.80
Deposits	\$18,155.51	\$0.00	\$18,155.51
Total ASSETS	<u>\$670,209.84</u>	<u>\$825,555.78</u>	<u>\$1,495,765.62</u>
LIABILITIES			
Accounts Payable	\$177,219.48	\$6,336.25	\$183,555.73
Other Payables	\$0.00	\$0.00	\$0.00
Rebates Payable	\$68,518.12	\$0.00	\$68,518.12
Long Term Liabilities	\$0.00	\$0.00	\$0.00
Total LIABILITIES	<u>\$245,737.60</u>	<u>\$6,336.25</u>	<u>\$252,073.85</u>
FUND BALANCE			
Beginning Balance	\$32,651.03	\$917,187.08	\$949,838.11
Current Balance	\$391,821.21	(\$97,967.55)	\$293,853.66
Total FUND BALANCE	<u>\$424,472.24</u>	<u>\$819,219.53</u>	<u>\$1,243,691.77</u>
TOTAL LIABILITY & FUND BALANCE	<u>\$670,209.84</u>	<u>\$825,555.78</u>	<u>\$1,495,765.62</u>

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NATIONAL ORGANIZATION FOR WOMEN
NOW INC BOARD REPORT
01/01/2015-12/31/15

	January	February	March	April	May	June	July	August	September	October	November	December	Total Actual	Total Budget	Percent Total Bdgt Rem
REVENUES															
Membership Dues															
New Member	\$13,449.00	\$122,677.52	\$6,735.00	\$83,437.56	\$57,530.55	\$12,981.00	\$2,196.00	\$700.00	\$28,199.00	\$92,925.09	\$10,404.00	\$1,927.00	\$433,161.72	\$450,000	3.74%
Renewed Member	\$100,818.00	\$74,284.98	\$106,956.50	\$66,232.53	\$101,847.00	\$94,193.00	\$85,600.00	\$82,879.00	\$75,986.26	\$73,870.45	\$82,348.00	\$103,854.00	\$1,048,869.72	\$960,000	-9.26%
Reinstatement	\$12,221.00	\$8,330.00	\$8,126.00	\$9,196.00	\$1,591.00	\$1,275.00	\$6,085.00	\$3,100.00	\$1,095.00	\$11,833.00	\$6,504.00	\$20,393.00	\$89,749.00	\$88,000	-1.99%
New Chapter Joins	\$3,085.00	\$3,698.00	\$4,680.00	\$4,575.00	\$4,095.00	\$7,575.68	\$3,980.00	\$6,611.00	\$4,169.00	\$2,740.00	\$3,128.50	(\$2,610.00) *	\$45,727.18	\$60,000	23.79%
Contributions															
Special Appeals	\$34,836.16	\$100,746.75	\$116,694.71	\$74,959.87	\$78,060.58	\$75,780.50	\$23,537.01	\$12,227.00	\$44,771.82	\$108,423.50	\$18,700.00	\$12,951.00	\$701,688.90	\$685,000	-2.44%
Sustainer	\$16,316.20	\$17,211.20	\$16,731.20	\$16,409.20	\$16,791.20	\$17,287.20	\$16,202.20	\$17,728.78	\$18,620.78	\$16,975.78	\$16,698.78	\$15,782.78	\$202,755.30	\$233,000	12.98%
General/Other	\$22,073.83	\$12,391.42	\$21,845.00	\$14,288.00	\$10,367.90	\$12,916.42	\$7,319.00	\$13,020.24	\$9,087.18	\$12,992.00	\$13,616.00	\$47,227.66	\$197,144.65	\$225,000	12.38%
Bequest	\$0.00	\$5,759.10	\$0.00	\$0.00	\$2,289.04	\$0.00	\$0.00	\$76,416.02	\$0.00	\$0.00	\$15,665.72	\$39,892.10	\$140,021.98	\$70,000	-100.03%
Sales															
Products/ Shipping & Handling	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	#DIV/0!
Royalties & Commissions	\$496.39	\$0.00	\$14.44	\$503.53	\$0.00	\$0.00	\$576.92	\$0.00	\$11.32	\$514.53	\$0.00	\$0.00	\$2,117.13	\$4,000	
List Rental	\$3,003.29	\$1,918.36	\$4,375.04	\$193.20	\$1,535.36	\$6,688.67	\$4,042.49	\$5,167.01	\$261.00	\$8,453.41	\$3,662.06	\$8,510.16	\$47,810.05	\$50,000	4.38%
Other															
Conferences	\$485.00	\$6,878.98	\$2,505.00	\$7,104.45	\$6,645.00	\$5,960.16	(\$50.00)	\$100.00	\$225.00	\$150.00	\$0.00	\$375.00	\$30,378.59	\$60,000	49.37%
Speaking Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000	100.00%
Rental Income	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$10,800.00	\$15,000	28.00%
Administration	\$4.28	\$3.86	\$4.28	\$4.14	\$4.28	\$4.14	\$4.28	\$4.28	\$4.14	\$4.28	\$4.14	\$4.28	\$50.38	\$0	
Advocacy Grant	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	
Misc Income	\$195.00	\$21.00	\$0.00	\$111.00	\$269.00	\$134.00	\$117.00	\$66.00	\$149.00	\$0.00	\$63.00	\$35,000.00 *	\$36,125.00	\$0	
Total REVENUES	\$207,883.15	\$354,821.17	\$289,567.17	\$277,914.48	\$281,925.91	\$235,695.77	\$150,509.90	\$218,919.33	\$183,479.50	\$329,782.04	\$171,694.20	\$284,206.98	\$2,986,399.60	\$2,903,000	-2.87%
EXPENSES															
Regions/States/Chapters															
Regions	\$0.00	\$0.00	\$306.70	\$60.21	\$0.00	\$290.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$657.86	\$0	#DIV/0!
States	\$2,158.37	\$2,068.63	\$2,947.84	\$3,217.44	\$3,197.67	\$2,706.35	\$3,396.83	\$2,567.11	\$2,557.52	\$2,590.02	\$2,588.56	\$3,445.74	\$33,442.08	\$41,400	19.22%
Chapters	\$2,158.37	\$2,068.63	\$3,028.20	\$3,217.44	\$3,197.67	\$2,706.35	\$3,396.83	\$2,567.11	\$2,557.52	\$2,590.02	\$2,614.61	\$3,332.01	\$33,434.76	\$41,400	19.24%
Central Dues	\$37,544.12	\$15,116.73	\$34,448.12	\$12,814.28	\$27,613.89	\$21,949.63	\$18,257.56	\$15,288.72	\$15,761.54	\$5,663.92	\$21,742.97	\$25,227.76	\$251,429.24	\$270,000	6.88%
Political Development															
Political Development	\$4,032.20	\$7,301.59	\$3,634.88	\$2,998.35	\$2,103.60	\$1,693.70	\$2,039.95	\$1,573.37	\$1,567.89	\$1,585.60	\$1,619.65	\$3,678.57	\$33,829.35	\$10,100	-234.94%
Education & Awareness/ Membership Development															
New Member	\$208,214.83	\$149,160.15	\$1,069.78	\$3,714.94	\$3,510.39	\$1,280.68	\$184,141.53	\$3,981.45	\$3,180.30	\$4,482.34	\$93,165.74	\$27,613.41	\$683,515.54	\$540,000	-26.58%
Renewed Member	\$10,115.92	\$16,724.85	\$12,088.77	\$16,235.62	\$8,127.49	\$41,360.16	\$18,026.83	\$18,351.15	\$17,609.46	\$19,005.28	\$7,892.15	\$17,078.68	\$202,616.36	\$173,000	-17.12%
Reinstatement	\$16,878.88	\$10,935.85	\$18,391.29	\$4,952.54	\$7,809.30	\$6,647.58	\$7,272.17	\$12,641.32	\$7,790.81	\$8,936.69	\$10,311.36	(\$3,361.07)	\$109,206.72	\$80,000	-36.51%
Membership Maintenance	\$9,202.56	\$9,708.86	\$12,278.22	\$14,240.79	\$12,604.41	\$12,565.43	\$14,225.23	\$12,692.14	\$12,165.04	\$13,333.04	\$13,076.75	\$26,099.77	\$162,192.24	\$265,000	38.80%
Member Services	\$758.72	\$2,606.46	\$4,515.35	\$5,199.40	\$5,519.15	\$5,395.69	\$7,666.00	\$5,622.38	\$5,596.57	\$5,911.84	\$5,624.63	\$7,990.20	\$62,406.39	\$71,200	12.35%
General Issues															
Action	\$11,921.97	\$10,465.33	\$19,115.59	\$23,064.14	\$24,583.26	\$20,625.61	\$24,433.97	\$19,683.26	\$18,935.94	\$19,896.24	\$20,206.94	\$25,478.78	\$238,411.03	\$310,000	23.09%
Media	\$704.57	\$594.16	\$3,315.34	\$4,049.98	\$4,449.18	\$3,882.33	\$5,029.90	\$3,764.36	\$3,749.48	\$3,830.50	\$3,789.82	\$5,313.95	\$42,473.57	\$70,000	39.32%
Communications															
General Communication	\$2,298.55	\$3,174.44	\$3,245.06	\$3,827.70	\$2,879.90	\$2,535.88	\$2,882.72	\$2,365.81	\$2,479.88	\$2,412.65	\$2,420.14	\$3,962.47	\$34,485.20	\$37,400	7.79%
N N T	(\$5.58)	\$52.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.39	\$0	#DIV/0!
Conferences															
Conferences	\$3,380.03	\$3,367.74	\$6,229.60	\$6,933.91	\$7,619.82	\$46,779.28	\$14,853.36	\$6,190.35	\$6,788.71	\$6,139.18	\$6,238.35	\$12,711.08	\$127,231.41	\$128,000	0.60%

NATIONAL ORGANIZATION FOR WOMEN
NOW INC BOARD REPORT
01/01/2015-12/31/15

	January	February	March	April	May	June	July	August	September	October	November	December	Total Actual	Total Budget	Percent Total Budget Remaining
Fundraising															
General Fundraising	\$691.84	\$596.43	\$524.23	\$487.09	\$402.16	\$3,025.87	\$401.44	\$307.27	\$331.16	\$803.00	\$804.18	\$960.87	\$9,335.54	\$111,000	91.59%
Special Appeals	\$30,521.34	\$39,294.07	\$3,606.44	\$31,058.34	\$2,793.24	(\$967.25)	\$61,714.06	\$3,062.56	\$2,967.99	\$4,141.41	\$2,324.44	\$28,013.73	\$208,530.37	\$230,400	9.49%
Sustainer	\$6,999.53	\$7,993.92	\$5,297.39	\$4,278.51	\$19,739.45	\$5,772.85	\$4,247.20	\$16,316.96	\$4,481.42	\$5,310.48	\$4,411.72	\$11,649.53	\$96,498.96	\$56,500	-70.79%
Cultivation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,500	100.00%
General & Administration															
Financial Services	\$6,781.62	\$26,429.91	\$10,282.95	\$6,540.57	\$14,629.21	\$8,257.91	\$12,460.15	\$8,815.70	\$9,654.95	\$12,012.32	\$10,806.41	\$12,751.05	\$139,422.75	\$82,000	-70.03%
Litigation	\$133.58	\$0.00	\$0.00	\$0.00	\$388.41	\$1,113.99	\$1,594.00	\$0.00	\$686.00	\$0.00	\$0.00	\$1,300.92	\$5,216.90	\$0	
Administration	\$2,205.21	\$2,617.97	\$7,255.15	\$6,145.99	\$6,755.33	\$6,938.90	\$9,576.76	\$6,031.92	\$7,483.27	\$6,635.40	\$6,548.80	\$43,817.02 *	\$112,011.72	\$92,500	-21.09%
National board Meetings	\$0.00	\$0.00	(\$850.39)	\$1,674.80	\$2,029.92	\$2,015.32	\$2,950.06	\$0.00	\$0.00	\$0.00	\$0.00	\$363.30	\$8,183.01	\$11,700	30.06%
Total EXPENSES	\$356,696.63	\$310,278.69	\$150,730.51	\$154,712.04	\$159,953.45	\$196,577.21	\$398,566.55	\$141,822.94	\$126,345.45	\$125,279.93	\$216,187.22	\$257,427.77	\$2,594,578.39	\$2,683,100	3.30%
TOTAL	(\$148,813.48)	\$44,542.48	\$138,836.66	\$123,202.44	\$121,972.46	\$39,118.56	(\$248,056.65)	\$77,096.39	\$57,134.05	\$204,502.11	(\$44,493.02)	\$26,779.21	\$391,821.21	\$219,900	

NATIONAL ORGANIZATION FOR WOMEN
NOW INC FUNCTIONAL EXPENSE REPORT
01/01/2015-12/31/2015

	January	February	March	April	May	June	July	August	September	October	November	December	Current Year Actual	Total Budget	Percent Total Budget Remaining
REVENUES															
Membership Dues	\$129,573.00	\$208,990.50	\$126,497.50	\$163,441.09	\$165,063.55	\$116,024.68	\$99,200.00	\$95,088.00	\$109,449.26	\$181,368.54	\$102,384.50	\$120,427.00	\$1,617,507.62	\$ 1,558,000	-4%
Contributions	\$73,226.19	\$130,349.37	\$155,270.91	\$105,657.07	\$105,219.68	\$105,984.12	\$45,719.21	\$41,178.02	\$72,479.78	\$138,391.28	\$49,014.78	\$114,098.44	\$1,136,588.85	\$ 1,143,000	1%
Bequests	\$0.00	\$5,759.10	\$0.00	\$0.00	\$2,289.04	\$0.00	\$0.00	\$76,416.02	\$0.00	\$0.00	\$15,665.72	\$39,892.10	\$140,021.98	\$ 70,000	-100%
Sales/ Shipping & Handling	\$3,003.29	\$1,918.36	\$4,375.04	\$193.20	\$1,535.36	\$6,688.67	\$4,042.49	\$5,167.01	\$261.00	\$8,453.41	\$3,662.06	\$8,510.16	\$47,810.05	\$ 54,000	11%
Other Income	\$2,080.67	\$7,803.84	\$3,423.72	\$8,623.12	\$7,818.28	\$6,998.30	\$1,548.20	\$1,070.28	\$1,289.46	\$1,568.81	\$967.14	\$1,279.28	\$44,471.10	\$ 78,000	43%
Total REVENUES	\$207,883.15	\$354,821.17	\$289,567.17	\$277,914.48	\$281,925.91	\$235,695.77	\$150,509.90	\$218,919.33	\$183,479.50	\$329,782.04	\$171,694.20	\$284,206.98	\$2,986,399.60	\$ 2,903,000	-3%
EXPENSES															
Payroll	\$16,277.34	\$24,452.81	\$45,843.53	\$51,896.88	\$50,915.15	\$39,133.21	\$61,172.01	\$42,969.22	\$42,592.06	\$43,904.70	\$42,803.49	\$63,914.04	\$525,874.44		
Contractors and Temps	\$810.00	\$1,250.00	\$750.00	\$1,904.00	\$1,000.00	\$6,001.63	\$1,000.00	\$1,000.00	\$1,350.00	\$1,000.00	\$1,412.50	\$1,000.00	\$18,478.13		
Office Rent	\$6,498.25	\$6,672.01	\$6,610.13	\$6,717.52	\$8,948.45	\$8,938.19	\$8,962.20	\$9,003.43	\$8,947.67	\$9,512.78	\$9,598.10	\$9,814.33	\$100,223.06		
Equipment and Copier Rent	\$201.58	\$201.58	\$201.58	\$276.14	\$276.14	\$276.14	\$276.14	\$687.65	\$276.14	\$281.39	\$276.14	\$263.70	\$3,494.32		
Event Space Rent	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,515.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,515.84		
Repairs and Maintenance	\$0.00	\$0.00	\$88.21	\$0.00	\$0.00	\$120.85	\$0.00	\$0.00	\$120.85	\$0.00	\$0.00	\$0.00	\$329.91		
Chapter Rebates	\$37,544.12	\$15,116.73	\$34,448.12	\$12,814.28	\$27,613.89	\$21,949.63	\$18,257.56	\$15,288.72	\$15,761.54	\$5,663.92	\$21,742.97	\$25,227.76	\$251,429.24		
Telephone	\$215.65	\$328.64	\$325.43	\$407.68	\$450.78	\$415.94	\$373.81	\$249.79	\$566.95	\$415.86	\$415.69	\$518.65	\$4,684.87		
Postage	\$73.99	\$93.06	\$85.12	\$0.00	\$0.00	\$123.50	\$149.00	\$158.05	\$138.91	\$0.00	\$172.25	\$224.72	\$1,218.60		
Postage- Direct Mail	\$103,032.34	\$84,625.04	\$6,339.41	\$18,966.00	\$2,784.00	\$11,414.54	\$111,494.40	\$17,200.34	\$12,184.00	\$13,335.00	\$41,828.63	\$34,836.85	\$458,040.55		
Delivery Expense	\$730.69	\$548.87	(\$242.65)	\$164.86	\$104.18	(\$475.39)	\$874.57	\$134.44	\$131.80	\$106.85	\$159.57	\$292.08	\$2,529.87		
Advertising Expense	\$0.00	\$0.00	\$0.00	\$25.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00		
Publications	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Printing	\$79,310.13	\$72,463.26	(\$936.01)	\$7,019.00	\$0.00	\$19,805.25	\$81,829.76	\$250.56	\$0.00	\$0.00	\$29,947.18	\$4,664.56	\$294,353.69		
Supplies	\$148.96	\$24.00	\$172.10	\$115.71	\$24.00	\$646.20	\$507.31	\$162.71	\$24.00	\$24.00	\$178.93	\$265.87	\$2,293.79		
Travel Expense	\$105.17	\$73.02	\$915.71	\$1,894.56	\$2,355.41	\$13,415.88	\$5,391.60	\$213.15	\$1,154.24	(\$94.18)	\$1,248.75	\$1,083.69	\$27,757.00		
Commercial Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,864.64	\$0.00	\$0.00	\$0.00	(\$66.00)	\$0.00	\$0.00	\$3,798.64		
Professional Services - Legal	\$133.58	\$0.00	\$0.00	\$0.00	\$388.41	\$1,113.99	\$1,594.00	\$0.00	\$686.00	\$0.00	\$0.00	\$36,300.92 *	\$40,216.90		
Professional Services - Accounting	\$0.00	\$21,779.20	\$2,917.05	\$734.17	\$7,257.45	\$1,590.38	\$3,537.24	\$1,719.70	\$3,069.65	\$4,610.85	\$2,806.88	\$2,999.50	\$53,022.07		
Professional Services - PR	\$4,675.00	\$2,787.50	\$2,875.00	\$3,137.50	\$4,668.75	\$2,425.00	\$5,000.00	\$2,840.00	\$2,000.00	\$3,750.00	\$3,262.50	\$3,607.05	\$41,028.30		
Data Base Mgmt Services	\$16,180.15	\$18,620.10	\$8,628.67	\$12,720.31	\$9,065.25	\$6,621.85	\$15,477.50	\$8,945.55	\$8,801.55	\$8,386.05	\$11,262.17	\$22,330.52	\$147,039.67		
Telemarketing Expenses	\$1,165.00	\$9,200.25	\$14,558.41	\$1,748.70	\$16,113.09	\$4,720.00	\$4,779.00	\$14,485.72	\$293.00	\$5,000.10	\$3,310.00	\$9,599.65	\$84,972.92		
Direct Mail Services Expenses	\$49,563.40	\$28,454.74	\$21,104.43	\$27,086.35	\$19,407.79	\$18,544.84	\$45,924.56	\$19,025.14	\$19,934.39	\$20,593.85	\$27,828.18	\$21,028.58	\$318,496.25		
List Rental Expenses	\$23,565.80	\$8,254.68	(\$4,505.61)	\$0.00	\$0.00	\$214.49	\$19,850.00	\$0.00	\$0.00	\$0.00	\$9,000.00	\$1,032.76	\$57,412.12		
Creative Services	\$5,250.00	\$7,000.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$150.00	\$5,100.00	\$21,250.00		
Payroll Services	\$1,387.33	\$1,368.96	\$1,368.30	\$436.81	\$1,422.88	(\$61.56)	\$2,105.40	\$1,397.96	\$1,397.96	\$1,419.18	\$1,410.72	\$2,135.22	\$15,789.16		
Other Services	\$22.00	\$35.00	\$1,025.29	\$0.00	\$588.00	\$8,214.64	\$1,987.11	\$0.00	\$1,640.85	\$98.16	\$118.50	\$5,201.00	\$18,930.55		
Lock Box & Credit Card Fees	\$4,192.50	\$5,090.24	\$4,423.26	\$3,911.37	\$3,956.49	\$5,140.36	\$3,923.90	\$3,649.97	\$3,873.85	\$4,828.21	\$4,477.44	\$3,730.99	\$51,198.58		
Bank Service Fees	\$1,570.37	\$1,608.59	\$2,398.06	\$1,427.79	\$2,062.93	\$1,508.96	\$1,344.04	\$1,661.18	\$1,188.67	\$1,341.72	\$2,028.07	\$1,563.39	\$19,703.77		
Contributions	\$1,000.00	\$0.00	\$106.56	\$1,050.00	\$0.00	\$167.80	\$5.44	\$612.37	\$44.08	\$349.53	\$150.00	\$155.87	\$3,641.65		
Miscellaneous Expense	\$1,474.96	\$0.00	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$1,701.96		
Depreciation and Amortization	\$230.41	\$230.41	\$230.41	\$230.41	\$230.41	\$230.41	\$0.00	\$167.29	\$167.29	\$292.96	\$146.48	\$146.48	\$2,302.96		
Interest Expense	\$1,337.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$525.00	\$452.08	\$189.59	\$2,504.58		
Total EXPENSES	\$356,696.63	\$310,278.69	\$150,730.51	\$154,712.04	\$159,953.45	\$196,577.21	\$398,566.55	\$141,822.94	\$126,345.45	\$125,279.93	\$216,187.22	\$257,427.77	\$2,594,578.39	\$2,683,100.00	3%
NET REVENUE (EXPENSES)	(\$148,813.48)	\$44,542.48	\$138,836.66	\$123,202.44	\$121,972.46	\$39,118.56	(\$248,056.65)	\$77,096.39	\$57,134.05	\$204,502.11	(\$44,493.02)	\$26,779.21	\$391,821.21	\$219,900.00	

**NATIONAL ORGANIZATION FOR WOMEN
NOW FOUNDATION FUNCTIONAL EXPENSE REPORT
01/01/2015-12/31/2015**

400 - NOW FOUNDATION

	January	February	March	April	May	June	July	August	September	October	November	December	Current Actual	Total Budget	Percent Total Budget Remaining
REVENUES															
Contributions	\$110,680.43	\$6,602.55	\$8,124.11	\$7,817.96	\$14,235.32	\$22,314.35	\$21,532.15	\$6,615.77	\$4,242.66	\$21,279.95	\$78,236.26	\$1,250.00	\$302,931.51	\$ 326,000	7%
Bequests	\$0.00	\$10,062.17	\$0.00	\$1,000.00	\$0.00	\$0.00	\$8,130.44	\$0.00	\$0.00	\$0.00	\$0.00	\$232,870.53	\$252,063.14	\$ 90,000	-180%
Sales/Shipping & Handling	\$51.00	\$0.00	\$11.50	\$3.50	\$0.00	\$0.00	\$20.50	\$2.00	\$120.00	\$10.00	\$2.00	\$2,006.50	\$2,227.00	\$ -	0%
Other Income	\$4.50	\$4.50	\$4.50	\$10,004.50	\$4.50	\$4.50	\$6.25	\$4.50	\$4.65	\$0.00	\$243.54	\$500.00	\$10,785.94	\$ -	0%
Total REVENUES	\$110,735.93	\$16,669.22	\$8,140.11	\$18,825.96	\$14,239.82	\$22,318.85	\$29,689.34	\$6,622.27	\$4,367.31	\$21,289.95	\$78,481.80	\$236,627.03	\$568,007.59	\$ 416,000	-37%
EXPENSES															
Payroll	\$46,179.84	\$53,300.18	\$29,134.20	\$30,065.54	\$29,495.40	\$22,748.22	\$35,768.62	\$24,899.74	\$24,757.96	\$25,549.13	\$24,858.92	\$36,912.30	\$383,670.05		
Contractors and Temps	\$750.00	\$1,250.00	\$750.00	\$1,250.00	\$1,000.00	\$4,750.00	\$1,000.00	\$1,000.00	\$1,350.00	\$1,000.00	\$1,412.50	\$1,000.00	\$16,512.50		
Office Rent	\$7,358.20	\$7,562.21	\$7,489.55	\$7,466.93	\$5,252.28	\$5,246.26	\$5,260.37	\$5,284.56	\$5,251.82	\$5,583.50	\$5,633.59	\$5,760.47	\$73,149.74		
Equipment and Copier Rent	\$236.64	\$236.64	\$236.64	\$162.08	\$162.08	\$162.08	\$162.08	\$403.61	\$162.08	\$165.17	\$162.08	\$154.77	\$2,405.95		
Event Space Rent	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,515.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,515.84		
Repairs and Maintenance	\$0.00	\$0.00	\$103.59	\$0.00	\$0.00	\$70.95	\$0.00	\$0.00	\$70.95	\$0.00	\$0.00	\$0.00	\$245.49		
Telephone	\$248.03	\$248.12	\$244.40	\$169.93	\$167.54	\$175.30	\$121.67	\$77.66	\$263.79	\$175.22	\$175.12	\$175.12	\$2,241.90		
Postage	\$0.00	\$109.24	\$0.00	\$0.00	\$0.00	\$72.50	\$0.00	\$0.00	\$72.50	\$0.00	\$0.00	\$72.50	\$326.74		
Postage- Direct Mail	\$0.00	(\$695.07)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,811.00	\$0.00	\$0.00	\$0.00	\$27,115.93		
Delivery Expense	\$188.80	(\$82.90)	\$0.00	\$0.00	\$0.00	\$57.50	\$664.87	\$0.00	\$100.00	\$9.60	\$29.30	\$83.18	\$1,050.35		
Publications	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Printing	\$0.00	(\$587.93)	\$0.00	\$0.00	\$0.00	\$1,876.32	\$1,354.58	\$0.00	\$14,977.54	\$0.00	\$0.00	\$0.00	\$17,620.51		
Supplies	\$68.04	\$0.00	\$173.86	\$18.48	\$0.00	\$471.56	\$419.37	\$81.42	\$0.00	\$10.99	\$90.94	\$108.02	\$1,442.68		
Travel Expense	\$40.00	\$0.00	\$238.00	\$436.20	\$564.03	\$11,492.48	\$2,980.05	\$58.41	\$71.53	\$0.00	\$800.30	(\$258.30)	\$16,422.70		
Commercial Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.36		
Professional Services - Legal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Professional Services - Accting	\$0.00	\$4,413.17	\$0.00	\$0.00	\$1,271.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,684.47		
Professional Services - Public	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	\$5,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,090.83	\$25,090.83		
Data Base Mgmt Services	\$0.00	\$2,950.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,537.50	\$0.00	\$0.00	\$0.00	\$9,487.85		
Direct Mail Services Expenses	\$1,000.00	\$711.37	\$1,030.00	\$1,030.00	\$1,030.00	\$1,030.00	\$1,030.00	\$1,030.00	\$12,091.76	\$1,030.00	\$1,030.00	\$0.00	\$22,043.13		
Other Services	\$190.00	(\$1,465.00)	\$1,577.23	\$700.00	\$147.00	\$9,507.58	\$0.00	\$0.00	\$2,390.85	\$0.00	\$23.50	\$5,153.00	\$18,224.16		
Lock Box & Credit Card Fees	\$2,000.29	\$1,240.51	\$154.15	\$175.06	\$157.73	\$264.64	\$226.88	\$121.32	\$162.18	\$186.65	\$564.82	\$662.35	\$5,916.58		
Bank Service Fees	\$103.14	\$85.04	\$76.53	\$79.34	\$80.75	\$0.00	\$0.00	\$85.88	\$73.94	\$73.11	\$77.68	\$536.56	\$1,271.97		
Contributions	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$605.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$0.00	\$5,105.00		
Miscellaneous Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$731.83	\$731.83		
Depreciation and Amortization	\$1,038.53	\$1,038.53	\$1,038.53	\$1,038.53	\$1,038.53	\$1,038.53	\$0.00	\$199.90	\$199.90	\$399.80	\$199.90	\$199.90	\$7,430.58		
Total EXPENSES	\$61,401.51	\$74,814.46	\$44,246.68	\$44,592.09	\$42,366.64	\$81,748.12	\$54,593.49	\$35,242.50	\$98,345.30	\$38,183.17	\$37,058.65	\$53,382.53	\$665,975.14	\$416,000.00	-60%
NET REVENUE (EXPENSES)	\$49,334.42	(\$58,145.24)	(\$36,106.57)	(\$25,766.13)	(\$28,126.82)	(\$59,429.27)	(\$24,904.15)	(\$28,620.23)	(\$93,977.99)	(\$16,893.22)	\$41,423.15	\$183,244.50	(\$97,967.55)	\$0.00	

NATIONAL ORGANIZATION FOR WOMEN
NOW FOUNDATION BOARD REPORT
01/01/2015-12/31/2015

	January	February	March	April	May	June	July	August	September	October	November	December	Total Actual	Total Budget	Percent Total Bdgt Rem
REVENUES															
Contributions															
Special Appeals	\$72,870.00	\$3,414.00	\$1,893.85	\$858.00	\$520.00	\$0.00	\$590.00	\$90.00	\$500.00	\$630.00	\$44,886.00	\$131,370.10	\$257,621.95	\$237,000	-8.70%
Major Gifts/Other	\$37,865.93	\$3,193.05	\$6,246.26	\$16,967.96	\$13,719.82	\$22,318.85	\$20,968.90	\$6,532.27	\$3,867.31	\$20,659.95	\$33,595.80	\$105,256.93	\$291,193.03	\$89,000	-227.18%
Bequest	\$0.00	\$10,062.17	\$0.00	\$1,000.00	\$0.00	\$0.00	\$8,130.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,192.61	\$90,000	78.67%
Total REVENUES	\$110,735.93	\$16,669.22	\$8,140.11	\$18,825.96	\$14,239.82	\$22,318.85	\$29,689.34	\$6,622.27	\$4,367.31	\$21,289.95	\$78,481.80	\$236,627.03	\$568,007.59	\$416,000	-36.54%
EXPENSES															
General Issues															
Action	\$29,923.00	\$34,347.84	\$19,123.58	\$20,002.89	\$18,477.17	\$16,370.78	\$22,100.58	\$15,875.85	\$15,562.27	\$18,368.77	\$17,164.23	\$21,577.70	\$248,894.66	\$237,400	-4.84%
Media	\$3,710.29	\$3,235.41	\$2,392.30	\$2,493.23	\$2,377.93	\$2,049.45	\$2,615.34	\$1,966.70	\$1,959.00	\$2,008.51	\$1,980.59	\$2,844.67	\$29,633.42	\$38,000	22.02%
Communications															
General Communication	\$9,283.06	\$11,166.52	\$4,229.83	\$3,833.37	\$1,792.63	\$1,634.64	\$1,585.27	\$1,423.85	\$1,421.60	\$1,461.53	\$1,430.81	\$1,581.20	\$40,844.31	\$30,400	-34.36%
Conferences															
Conferences	\$7,913.22	\$7,593.25	\$7,086.62	\$7,501.50	\$7,841.30	\$46,888.38	\$15,314.86	\$6,591.24	\$7,187.32	\$6,561.95	\$6,636.53	\$13,541.92	\$140,658.09	\$118,500	-18.70%
Fundraising															
General Fundraising	\$4,329.54	\$5,548.53	\$5,129.73	\$5,586.02	\$5,561.65	\$7,668.27	\$6,500.00	\$4,861.39	\$4,815.52	\$5,082.26	\$5,328.96	\$7,345.41	\$67,757.28	\$82,000	17.37%
Special Appeals	\$1,000.00	\$795.82	\$1,030.00	\$1,030.00	\$1,030.00	\$1,030.00	\$1,030.00	\$1,030.00	\$62,117.80	\$1,030.00	\$1,030.00	\$0.00	\$72,153.62	\$64,000	-12.74%
General & Administration															
Financial Services	\$257.93	\$6,426.59	\$989.16	\$1,053.51	\$2,317.48	\$1,007.81	\$1,393.85	\$1,050.95	\$1,034.59	\$1,090.70	\$1,043.39	\$1,930.20	\$19,596.16	\$16,000	-22.48%
Administration	\$4,984.47	\$5,700.50	\$4,478.06	\$2,675.37	\$2,461.00	\$4,553.71	\$3,316.08	\$2,442.52	\$4,247.20	\$2,579.45	\$2,444.14	\$4,470.60	\$44,353.10	\$48,300	8.17%
National board Meetings	\$0.00	\$0.00	(\$212.60)	\$416.20	\$507.48	\$545.08	\$737.51	\$0.00	\$0.00	\$0.00	\$0.00	\$90.83	\$2,084.50	\$1,300	-60.35%
Total EXPENSES	\$61,401.51	\$74,814.46	\$44,246.68	\$44,592.09	\$42,366.64	\$81,748.12	\$54,593.49	\$35,242.50	\$98,345.30	\$38,183.17	\$37,058.65	\$53,382.53	\$665,975.14	\$635,900	-4.73%
Special Expense														(\$219,900)	
TOTAL	\$49,334.42	(\$58,145.24)	(\$36,106.57)	(\$25,766.13)	(\$28,126.82)	(\$59,429.27)	(\$24,904.15)	(\$28,620.23)	(\$93,977.99)	(\$16,893.22)	\$41,423.15	\$183,244.50	(\$97,967.55)	\$0	