

NATIONAL ORGANIZATION FOR WOMEN  
NOW INC FUNCTIONAL EXPENSE REPORT  
01/01/2015-09/30/2015

	January	February	March	April	May	June	July	August	September	Current Year Actual	Total Budget	Percent Total Budget Remaining
<b>REVENUES</b>												
Membership Dues	\$129,573.00	\$208,990.50	\$126,497.50	\$163,441.09	\$165,063.55	\$116,024.68	\$99,200.00	\$95,088.00	\$109,449.26	\$1,213,327.58	\$ 1,558,000	22%
Contributions	\$73,226.19	\$130,349.37	\$155,270.91	\$105,657.07	\$105,219.68	\$105,984.12	\$45,719.21	\$41,178.02	\$72,479.78	\$835,084.35	\$ 1,143,000	27%
Bequests	\$0.00	\$5,759.10	\$0.00	\$0.00	\$2,289.04	\$0.00	\$0.00	\$76,416.02	\$0.00	\$84,464.16	\$ 70,000	-21%
Sales/ Shipping & Handling	\$3,003.29	\$1,918.36	\$4,375.04	\$193.20	\$1,535.36	\$6,688.67	\$4,042.49	\$5,167.01	\$261.00	\$27,184.42	\$ 54,000	50%
Other Income	\$2,080.67	\$7,803.84	\$3,423.72	\$8,623.12	\$7,818.28	\$6,998.30	\$1,548.20	\$1,070.28	\$1,289.46	\$40,655.87	\$ 78,000	48%
<b>Total REVENUES</b>	<b>\$207,883.15</b>	<b>\$354,821.17</b>	<b>\$289,567.17</b>	<b>\$277,914.48</b>	<b>\$281,925.91</b>	<b>\$235,695.77</b>	<b>\$150,509.90</b>	<b>\$218,919.33</b>	<b>\$183,479.50</b>	<b>\$2,200,716.38</b>	<b>\$ 2,903,000</b>	24%
<b>EXPENSES</b>												
Payroll	\$16,277.34	\$24,452.81	\$45,843.53	\$51,896.88	\$50,915.15	\$39,133.21	\$61,172.01	\$42,969.22	\$42,592.06	\$375,252.21		
Contractors and Temps	\$810.00	\$1,250.00	\$750.00	\$1,904.00	\$1,000.00	\$6,001.63	\$1,000.00	\$1,000.00	\$1,350.00	\$15,065.63		
Office Rent	\$6,498.25	\$6,672.01	\$6,610.13	\$6,717.52	\$8,948.45	\$8,938.19	\$8,962.20	\$9,003.43	\$8,947.67	\$71,297.85		
Equipment and Copier Rent	\$201.58	\$201.58	\$201.58	\$276.14	\$276.14	\$276.14	\$276.14	\$687.65	\$276.14	\$2,673.09		
Event Space Rent	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,515.84	\$0.00	\$0.00	\$0.00	\$20,515.84		
Repairs and Maintenance	\$0.00	\$0.00	\$88.21	\$0.00	\$0.00	\$120.85	\$0.00	\$0.00	\$120.85	\$329.91		
Chapter Rebates	\$37,544.12	\$15,116.73	\$34,448.12	\$12,814.28	\$27,613.89	\$21,949.63	\$18,257.56	\$15,288.72	\$15,761.54	\$198,794.59		
Telephone	\$215.65	\$328.64	\$325.43	\$407.68	\$450.78	\$415.94	\$373.81	\$249.79	\$566.95	\$3,334.67		
Postage	\$73.99	\$93.06	\$85.12	\$0.00	\$0.00	\$123.50	\$149.00	\$158.05	\$138.91	\$821.63		
Postage- Direct Mail	\$103,032.34	\$84,625.04	\$6,339.41	\$18,966.00	\$2,784.00	\$11,414.54	\$111,494.40	\$17,200.34	\$12,184.00	\$368,040.07		
Delivery Expense	\$730.69	\$548.87	(\$242.65)	\$164.86	\$104.18	(\$475.39)	\$874.57	\$134.44	\$131.80	\$1,971.37		
Advertising Expense	\$0.00	\$0.00	\$0.00	\$25.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00		
Publications	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Printing	\$79,310.13	\$72,463.26	(\$936.01)	\$7,019.00	\$0.00	(\$3,117.10)	\$81,829.76	\$250.56	\$0.00	\$236,819.60		
Supplies	\$148.96	\$24.00	\$172.10	\$115.71	\$24.00	\$646.20	\$507.31	\$162.71	\$24.00	\$1,824.99		
Travel Expense	\$105.17	\$73.02	\$915.71	\$1,894.56	\$2,355.41	\$13,360.88	\$5,391.60	\$213.15	\$1,154.24	\$25,463.74		
Commercial Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,864.64	\$0.00	\$0.00	\$0.00	\$3,864.64		
Professional Services - Legal	\$133.58	\$0.00	\$0.00	\$0.00	\$388.41	\$1,113.99	\$1,594.00	\$0.00	\$0.00	\$3,229.98		
Professional Services - Accounting	\$0.00	\$21,779.20	\$2,917.05	\$734.17	\$7,257.45	\$1,590.38	\$3,537.24	\$0.00	\$1,787.15	\$39,602.64		
Professional Services - PR	\$4,675.00	\$2,787.50	\$2,875.00	\$3,137.50	\$4,668.75	\$2,425.00	\$5,000.00	\$2,840.00	\$2,000.00	\$30,408.75		
Data Base Mgmt Services	\$16,180.15	\$18,620.10	\$8,628.67	\$12,720.31	\$9,065.25	\$6,621.85	\$15,477.50	\$8,945.55	\$8,801.55	\$105,060.93		
Telemarketing Expenses	\$1,165.00	\$9,200.25	\$14,558.41	\$1,748.70	\$16,113.09	\$4,720.00	\$4,779.00	\$14,485.72	\$293.00	\$67,063.17		
Direct Mail Services Expenses	\$49,563.40	\$28,454.74	\$21,104.43	\$27,086.35	\$19,407.79	\$18,544.84	\$45,924.56	\$18,579.26	\$15,790.59	\$244,455.96		
List Rental Expenses	\$23,565.80	\$8,254.68	(\$4,505.61)	\$0.00	\$0.00	\$214.49	\$19,850.00	\$0.00	\$0.00	\$47,379.36		
Creative Services	\$5,250.00	\$7,000.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$2,750.00	\$0.00	\$0.00	\$16,000.00		
Payroll Services	\$1,387.33	\$1,368.96	\$1,368.30	\$436.81	\$1,422.88	(\$61.56)	\$2,105.40	\$1,397.96	\$1,397.96	\$10,824.04		
Other Services	\$22.00	\$35.00	\$1,025.29	\$0.00	\$588.00	\$8,214.64	\$200.01	\$0.00	\$1,640.85	\$11,725.79		
Lock Box & Credit Card Fees	\$4,192.50	\$5,090.24	\$4,423.26	\$3,911.37	\$3,956.49	\$5,140.36	\$3,923.90	\$3,649.97	\$3,149.86	\$37,437.95		
Bank Service Fees	\$1,570.37	\$1,608.59	\$2,398.06	\$1,427.79	\$2,062.93	\$1,508.96	\$1,344.04	\$1,661.18	\$1,188.67	\$14,770.59		
Contributions	\$1,000.00	\$0.00	\$106.56	\$1,050.00	\$0.00	\$167.80	\$5.44	\$612.37	\$44.08	\$2,986.25		
Miscellaneous Expense	\$1,474.96	\$0.00	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,501.96		
Depreciation and Amortization	\$230.41	\$230.41	\$230.41	\$230.41	\$230.41	\$230.41	\$0.00	\$167.29	\$167.29	\$1,717.04		
Interest Expense	\$1,337.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,337.91		
<b>Total EXPENSES</b>	<b>\$356,696.63</b>	<b>\$310,278.69</b>	<b>\$150,730.51</b>	<b>\$154,712.04</b>	<b>\$159,953.45</b>	<b>\$173,599.86</b>	<b>\$396,779.45</b>	<b>\$139,657.36</b>	<b>\$119,509.16</b>	<b>\$1,961,917.15</b>	<b>\$2,683,100.00</b>	27%
<b>NET REVENUE (EXPENSES)</b>	<b>(\$148,813.48)</b>	<b>\$44,542.48</b>	<b>\$138,836.66</b>	<b>\$123,202.44</b>	<b>\$121,972.46</b>	<b>\$62,095.91</b>	<b>(\$246,269.55)</b>	<b>\$79,261.97</b>	<b>\$63,970.34</b>	<b>\$238,799.23</b>	<b>\$219,900.00</b>	